

dynappco

AI capabilities in NetSuite

GAME-CHANGING AI-POWERED NETSUITE INNOVATIONS UNVEILED

Dynappco

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AI Capabilities in NetSuite

GAME-CHANGING AI-POWERED NETSUITE INNOVATIONS UNVEILED



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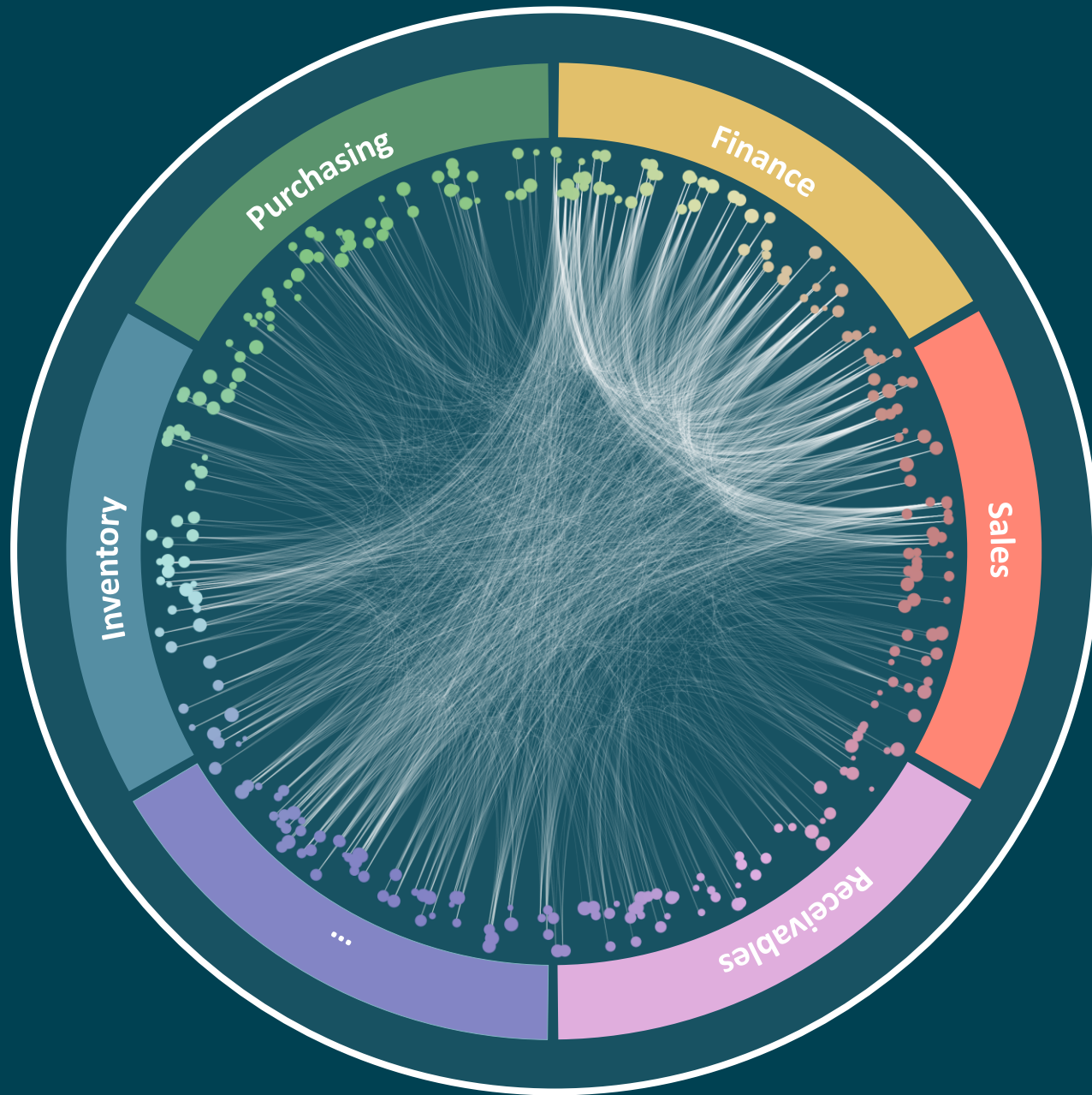


Chahrazad Hajji

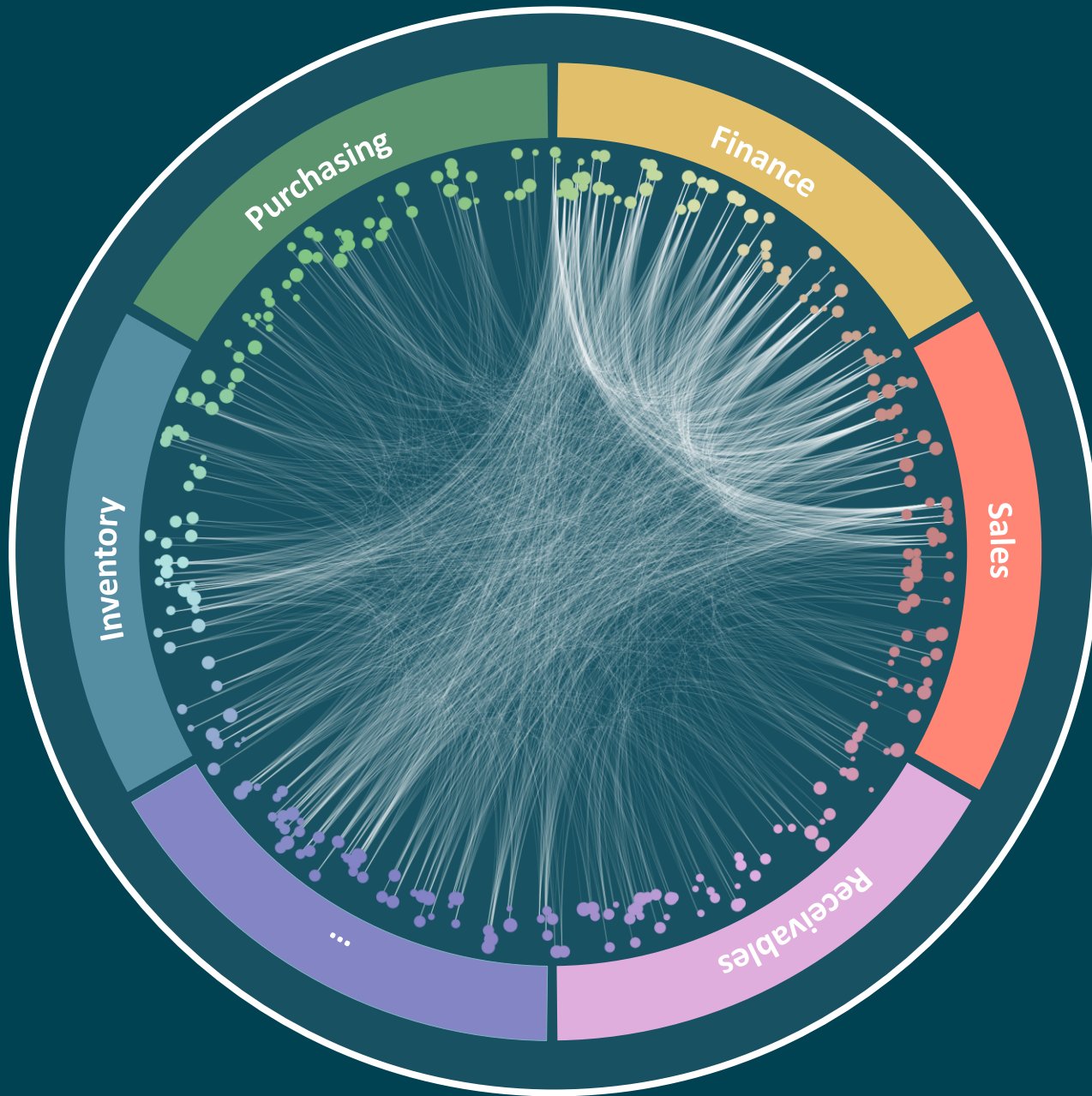
Functional
AI Consultant

Introduction





The best AI is built
on the best data.



1

Unified suite to run your entire business

1k+

Business objects capturing data across the suite

10k+

Connections between business objects

A Unified AI Foundation

Delivering **industry-leading** AI with integrated applications and AI services

AI First
User Experience

JET UI TECHNOLOGY & REDWOOD DESIGN SYSTEM – Coming 2026

Applications

NETSUITE CORE PRODUCTS



Global ERP



CRM



HCM



Commerce



Analytics
& Reporting



PSA

PLATFORM PROGRAMS



SuiteCloud
Dev Network



Alliance Partners



Customers

AI Services

CLASSIC AI



Predictive Analytics
& Forecasting



Anomaly
Detection



Data Capture

GENERATIVE AI



Summarize,
Search, Classify



Insight
Generation



Custom
Extensions

AGENTIC AI



Agent Studio



3rd Party
Integrations



Workflow
Automation

Infrastructure

DATA INFRASTRUCTURE



Oracle Cloud Infrastructure



23AI Database

PARTNERS



Computing Power



Language Models

AI Everywhere



AI FOR DEVELOPMENT



AI FOR FUNCTIONAL
CONSULTING & ADMINISTRATORS



AI FOR BUSINESS CASES

AI Everywhere



AI FOR DEVELOPMENT



AI FOR FUNCTIONAL
CONSULTING

Focus today

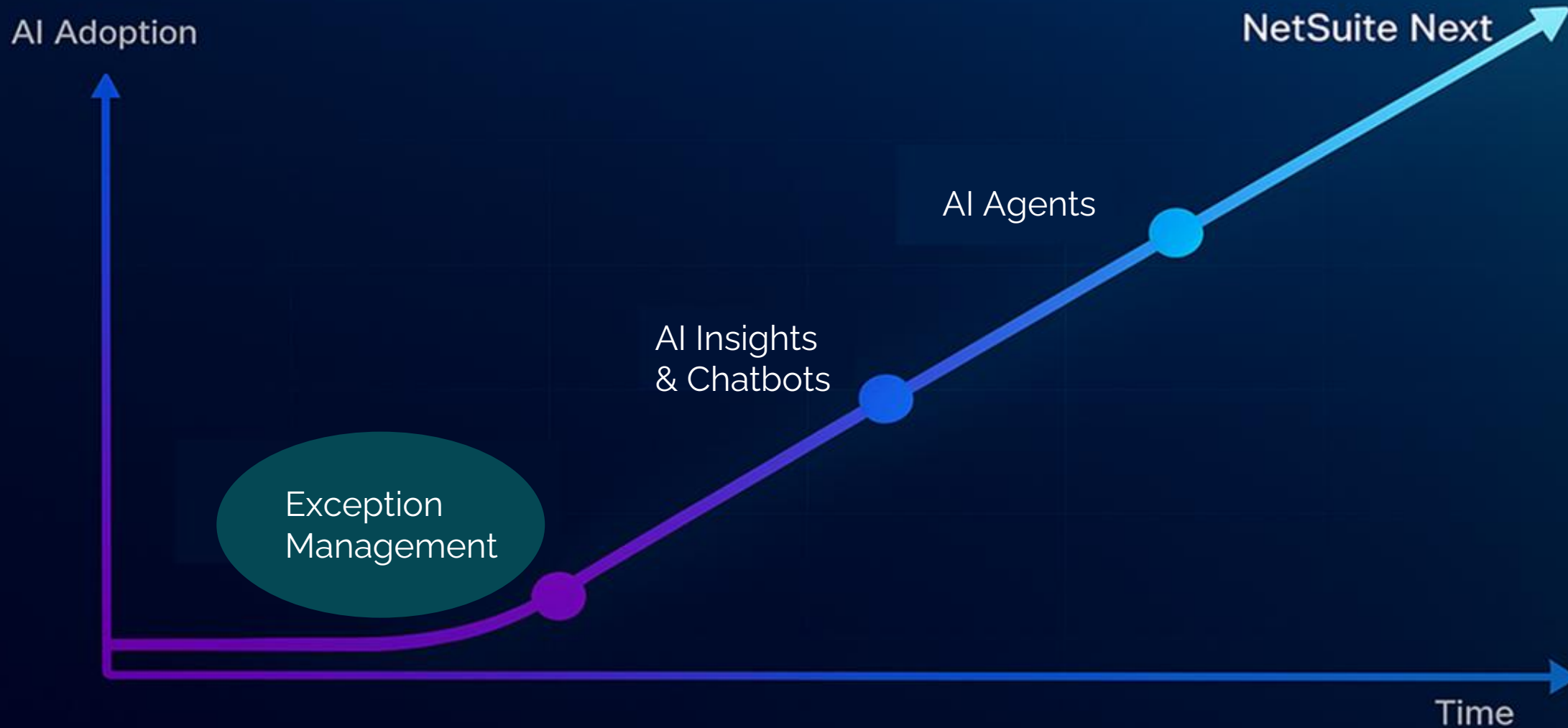


AI FOR BUSINESS CASES

AGENDA

1. Introduction
2. Exception Management
 - Month-end accounting controls
3. Netsuite Narrative insights
 - Key report/record takeaways – quick analysis
4. LLM/n module in NetSuite (OCI AI Service)
 - AI Report Insights
 - custom report definition + targeted questions
 - AI Report generator
 - Easy report creation
5. Claude MCP Connection + use cases
 - Customer & contact creation
 - Business card upload
 - Sales Order creation
 - Email integration
 - Dashboard Creation
 - Quarterly presentations
 - Excel Integration
 - Accrual calculation and creation
6. Summary and Key Takeaways

NetSuite AI Business Accelerator



Exception Management

Use case: Month-end Closing controls

Financial Exception Management

▼ KPIs

Exceptions Pending Resolution

4

Potential Financial Impact

\$1,729,479

Search by transaction Q Type Accounting Period Entity Subsidiary Status | Pending Resolution ✕ Clear All Filters

Total: 4

TRANSACTION	TYPE	ACCOUNTING PERIOD	POTENTIAL IMPACT	ENTITY	SUBSIDIARY	STATUS	ACTION
Invoice #INV709	Incorrect Amount	Feb 2025	\$583,579.38	Above The Cloud	United States - West	Pending Resolution	View Details 1
Payment #PYMT481	Incorrect Amount	Feb 2025	\$583,579.38	Above The Cloud	United States - West	Pending Resolution	View Details
Payment #PYMT481	Incorrect Amount	Feb 2025	\$544,320.50	Above The Cloud	United States - West	Pending Resolution	View Details
Bill #1723489443	Incorrect Amount	Sep 2024	\$18,000.00		Parent	Pending Resolution	View Details

Potentially Incorrect Amount Pending Resolution ✕

[Invoice #INV709](#) Created By Michal Kamensky 2/11/2025 5:18 am

Invoice #INV709 has an amount that is 289% higher than similar transactions for Accounts Receivable - Customers and Above The Cloud. You may want to confirm that the value wasn't entered in error. The potential impact on the financial statements could be \$583,579.38.

DETECTED AMOUNT 3 \$785,200.00

EXPECTED AMOUNT \$201,620.62

Past Transactions 4

TRANSACTION	DATE	RELEVANT LINE AMOUNT
Invoice #INV397	2/9/2024	\$246,935.00
Invoice #INV417	3/14/2024	\$173,315.50
Invoice #INV460	5/12/2024	\$234,824.00

Review Transaction
I Resolved This
No Action Needed

Potentially Incorrect Amount

Pending Resolution



[Invoice #INV709](#) Created By Michal Kamensky 2/11/2025 5:18 am

Invoice #INV709 has an amount that is 289% higher than similar transactions for Accounts Receivable - Customers and Above The Cloud. You may want to confirm that the value wasn't entered in error. The potential impact on the financial statements could be \$583,579.38.

DETECTED AMOUNT	EXPECTED AMOUNT
\$785,200.00	\$201,620.62

Past Transactions

TRANSACTION	DATE	RELEVANT LINE AMOUNT
Invoice #INV397	2/9/2024	\$246,935.00
Invoice #INV417	3/14/2024	\$173,315.50
Invoice #INV460	5/12/2024	\$234,824.00

1

Review Transaction

2

I Resolved This

3

No Action Needed

Accounting Preferences

Save

Cancel

General

Items/Transactions

Order Management

Projects

Time & Expenses

Approval Routing

Financial Exception Management

Incorrect Amount

Show incorrect amount exceptions

Minimum Threshold Amount (EUR)

5 000

Excluded transaction types

Bill

Bill Credit

Bill Payment

Incorrect Account

Show incorrect account exceptions

Minimum Threshold Amount (EUR)

5 000

Excluded transaction types

Bill

Bill Credit

Bill Payment

Missing Transaction

Show missing transaction exceptions

Minimum Threshold Amount (EUR)

0

Excluded transaction types

Bill

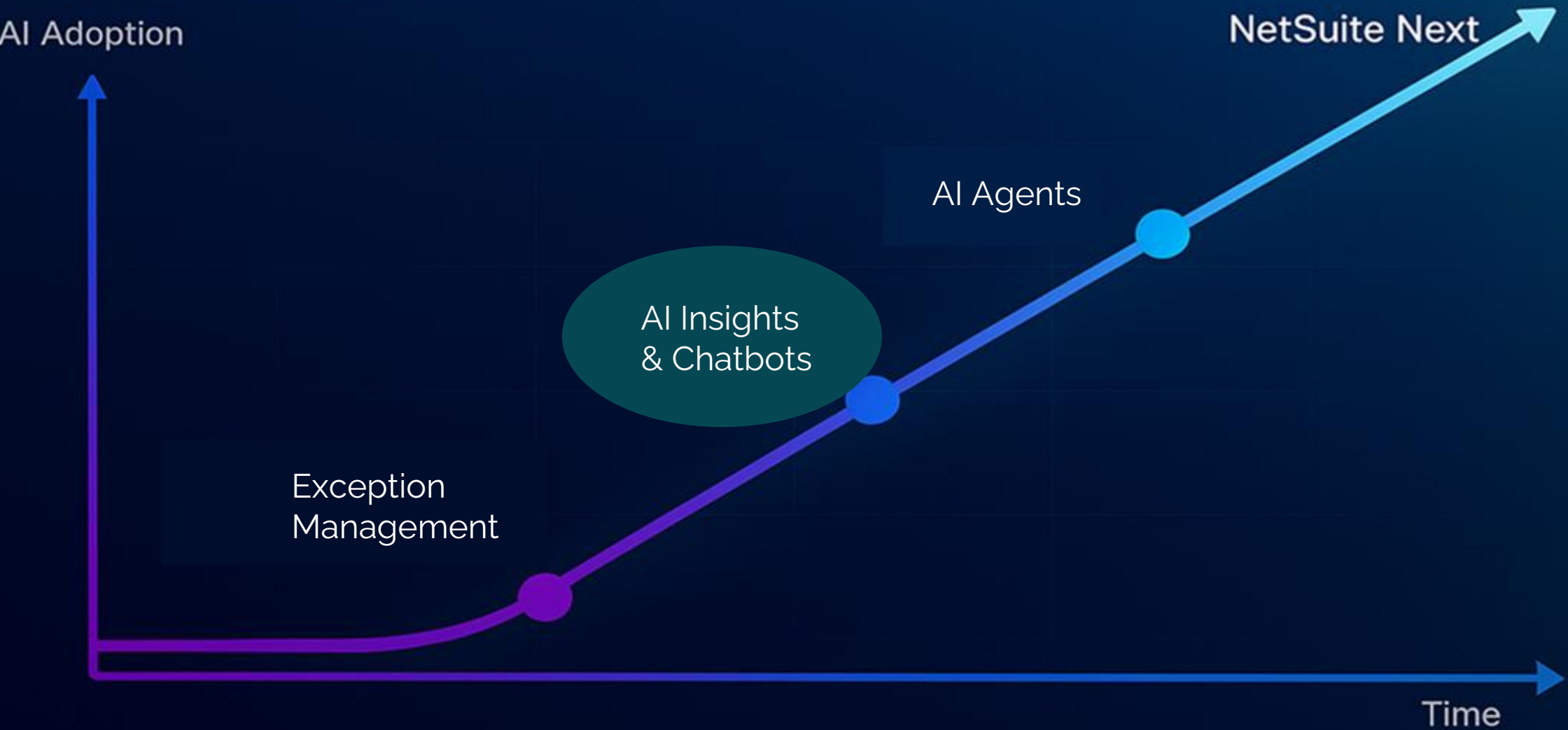
Bill Payment

Cheque

Save

Cancel

NetSuite AI Business Accelerator

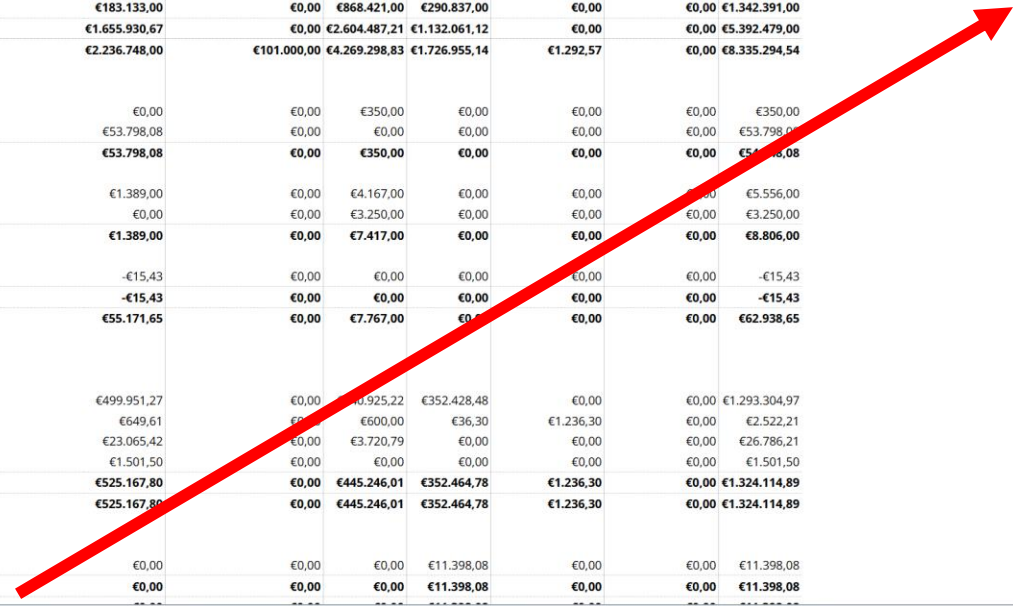


NetSuite Narrative Insights

Use case: Key record/report takeaways
Quick analysis

Balance Sheet [View Detail](#)

FINANCIAL ROW	BELGIUM Amount	ELIMINATION SUBSIDIARIES Amount	FRANCE Amount	NETHERLANDS-X-ELIMINATION (BE) Amount	ELIMINATION (UK) Amount	TOTAL Amount
Current Assets						
Bank						
550000 - Bank A Current account	€0,00	€0,00	€752.658,68	€0,00	€0,00	€752.658,68
551000 - Bank B Current account	€0,00	€0,00	€0,00	€178.541,16	€0,00	€178.541,16
552000 - Bank C Current account	€0,00	€101.000,00	€0,00	€0,00	€0,00	€101.000,00
555000 - Bank F Current account	-€332.884,79	€0,00	€0,00	€0,00	€0,00	-€332.884,79
Total Bank	-€332.884,79	€101.000,00	€752.658,68	€178.541,16	€0,00	€699.315,05
Accounts Receivable						
40 - Trade debtors						
401900 - Intercompany Receivables	€1.292,57	€0,00	€101,64	€0,00	€1.292,57	€2.686,78
404000 - Income receivable	€912.409,55	€0,00	€912.051,30	€416.352,86	€0,00	€2.240.813,71
Total - 40 - Trade debtors	€913.702,12	€0,00	€912.152,94	€416.352,86	€1.292,57	€2.243.500,49
Total Accounts Receivable	€913.702,12	€0,00	€912.152,94	€416.352,86	€1.292,57	€2.243.500,49
Other Current Asset						
31 - Consumables	€1.750,00	€0,00	€1.250,00	€0,00	€0,00	€3.000,00
33 - Finished goods	€0,00	€0,00	€82.815,19	€107.770,76	€0,00	€190.585,95
330 - VAT on Purchases	€512.998,11	€0,00	€482.727,78	€191.168,98	€0,00	€1.186.894,87
34 - Goods purchased for resale						
34 - Goods purchased for resale	€513.133,06	€0,00	€451.436,74	€361.149,38	€0,00	€1.325.719,18
340000 - Acquisition value	€434.008,50	€0,00	€717.836,50	€181.135,00	€0,00	€1.332.980,00
Total - 34 - Goods purchased for resale	€947.141,56	€0,00	€1.169.273,24	€542.284,38	€0,00	€2.659.699,18
41 - Other amounts receivable	€10.908,00	€0,00	€0,00	€0,00	€0,00	€10.908,00
52 - Fixed-income securities						
520000 - Acquisition value	€183.133,00	€0,00	€868.421,00	€290.837,00	€0,00	€1.342.391,00
Total - 52 - Fixed-income securities	€183.133,00	€0,00	€868.421,00	€290.837,00	€0,00	€1.342.391,00
Total Other Current Asset	€1.655.930,67	€0,00	€2.604.487,21	€1.132.061,12	€0,00	€5.392.479,00
Total Current Assets	€2.236.748,00	€101.000,00	€4.269.298,83	€1.726.955,14	€1.292,57	€8.335.294,54
Fixed Assets						
22 - Land and buildings						
222000 - Developed land	€0,00	€0,00	€350,00	€0,00	€0,00	€350,00
240000 - Furniture and vehicles	€53.798,08	€0,00	€0,00	€0,00	€0,00	€53.798,08
Total - 22 - Land and buildings	€53.798,08	€0,00	€350,00	€0,00	€0,00	€54.148,08
25 - Fixed assets in leasing or other similar rights						
251000 - Plant, machinery and equipment	€1.389,00	€0,00	€4.167,00	€0,00	€0,00	€5.556,00
252000 - Furniture and vehicles	€0,00	€0,00	€3.250,00	€0,00	€0,00	€3.250,00
Total - 25 - Fixed assets in leasing or other similar rights	€1.389,00	€0,00	€7.417,00	€0,00	€0,00	€8.806,00
286 - FAM Accumulated Depreciation						
286300 - FAM Acc. Dep - Plant, machinery and equipment	-€15,43	€0,00	€0,00	€0,00	€0,00	-€15,43
Total - 286 - FAM Accumulated Depreciation	-€15,43	€0,00	€0,00	€0,00	€0,00	-€15,43
Total Fixed Assets	€55.171,65	€0,00	€7.767,00	€0,00	€0,00	€62.938,65
Current Liabilities						
Accounts Payable						
44 - Trade debts						
44 - Trade debts	€499.951,27	€0,00	€440.925,22	€352.428,48	€0,00	€1.293.304,97
402900 - Intercompany Payables	€649,61	€0,00	€600,00	€36,30	€1.236,30	€2.522,21
440000 - Suppliers	€23.065,42	€0,00	€3.720,79	€0,00	€0,00	€26.786,21
441000 - Bills of exchange payable	€1.501,50	€0,00	€0,00	€0,00	€0,00	€1.501,50
Total - 44 - Trade debts	€525.167,80	€0,00	€445.246,01	€352.464,78	€1.236,30	€1.324.114,89
Total Accounts Payable	€525.167,80	€0,00	€445.246,01	€352.464,78	€1.236,30	€1.324.114,89
Credit Card						
59 - Credit Cards						
592000 - Credit Card - Sub 2	€0,00	€0,00	€0,00	€11.398,08	€0,00	€11.398,08
Total - 59 - Credit Cards	€0,00	€0,00	€0,00	€11.398,08	€0,00	€11.398,08



Narrative Insights

Executive Summary

The balance sheet for the consolidated EU subsidiary as of March 2026 shows **€8,335,294.54** in total current assets and **€2,235,141.69** in total liabilities. Fixed assets total **€62,938.65**, while long-term liabilities are **€53,706.41**. Capital and reserves amount to **€6,109,385.09**. Total assets exceed total liabilities by **€6,109,385.09**, indicating a positive equity position.

Top 5 Findings

- Concentration in France:** France holds the largest share of **total bank balances (€752,658.68)**, **accounts receivable (€912,152.94)**, and **other current assets (€2,604,487.21)**, highlighting its significant role in the company's financial operations.
- Negative Bank Balance in Belgium:** The **Bank F Current account** in Belgium shows a negative balance of **-€332,884.79**, which may require attention to address liquidity or operational issues.
- Substantial Trade Debts:** **Trade debts** total **€1,293,304.97**, with France contributing **€440,925.22**, indicating a notable portion of liabilities tied to trade activities.
- Fixed Asset Allocation:** Fixed assets are primarily located in Belgium (**€55,171.65**) and France (**€7,767.00**), with minimal holdings in other regions, reflecting regional investment strategies.
- Retained Earnings:** Retained earnings total **€2,188,195.01**, with France accounting for **€1,182,307.02**, underscoring its contribution to accumulated profits.

Key Risks

- Negative Bank Balance:** The negative balance in the **Bank F Current account** in Belgium (**-€332,884.79**) poses a liquidity risk and warrants investigation.
- Trade Debts Concentration:** High **trade debts** in France (**€440,925.22**) may expose the company to credit risk if not managed effectively.
- Long-Term Liabilities:** Long-term liabilities totaling **€53,706.41** in Belgium require monitoring to ensure compliance with repayment terms.

Key Opportunities

- Strong Cash Position in France:** France's significant **bank balances (€752,658.68)** provide liquidity for potential investments or operational expansion.
- Healthy Accounts Receivable:** Substantial **accounts receivable (€2,243,500.49)**, particularly in France (**€912,152.94**), indicate robust sales activity and potential for improved cash flow.
- Solid Equity Position:** Total capital and reserves of **€6,109,385.09** reflect a strong equity base, supporting future growth initiatives.

Key Takeaways

The company maintains a strong financial position with total assets exceeding liabilities by **€6,109,385.09**. France plays a pivotal role in driving financial performance, while Belgium's negative bank balance requires attention. Monitoring trade debts and long-term liabilities is essential to mitigate risks and capitalize on opportunities for growth.

Was this Insight helpful?

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Balance Sheet [View Detail](#)

FINANCIAL ROW	NO LOCATION Amount	ANTWERP Amount	BRUSSELS Amount	GHENT Amount	LONDON Amount	MANCHESTER Amount	SCHAERBEEK Amount	TOTAL Amount
Current Assets								
Bank								
550000 - Bank A Current account	€3.128.164,44	€0,00	€0,00	€0,00	-€2.004.182,85	-€371.322,91	€0,00	€752.658,68
551000 - Bank B Current account	€1.787.956,92	-€1.345.917,08	€0,00	-€263.498,68	€0,00	€0,00	€0,00	€178.541,16
552000 - Bank C Current account	€101.000,00	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00	€101.000,00
555000 - Bank F Current account	€2.128.069,31	€0,00	-€2.190.693,92	€0,00	€0,00	€0,00	-€270.260,18	-€332.884,79
Total Bank	€7.145.190,67	€1.345.917,08	€2.190.693,92	-€263.498,68	€2.004.182,85	-€371.322,91	-€270.260,18	€699.315,05
Accounts Receivable								
40 - Trade debtors								
401900 - Intercompany Receivables	€2.492,57	€0,00	€92,57	€0,00	€101,64	€0,00	€0,00	€2.686,78
404000 - Income receivable	€919.878,43	€156.795,43	€221.956,35	€186.861,51	€150.158,64	€575.223,11	€29.940,24	€2.240.813,71
Total - 40 - Trade debtors	€922.371,00	€156.795,43	€222.048,92	€186.861,51	€150.260,28	€575.223,11	€29.940,24	€2.243.500,49
Total Accounts Receivable	€922.371,00	€156.795,43	€222.048,92	€186.861,51	€150.260,28	€575.223,11	€29.940,24	€2.243.500,49
Other Current Asset								
1090 - Undeposited Funds	-€965.172,23	€0,00	-€166.061,61	€0,00	€495.573,65	€469.598,58	€166.061,61	€0,00
31 - Consumables	€0,00	€0,00	€0,00	€0,00	€1.250,00	€0,00	€0,00	€3.000,00
33 - Finished goods	€26.772,90	€45.903,81	€0,00	€48.143,87	€40.270,34	€29.495,03	€0,00	€190.585,95
330 - VAT on Purchases	€206,31	€191.515,29	€465.990,34	-€426,11	€352.586,75	€130.109,11	€46.913,18	€1.186.894,87
34 - Goods purchased for resale								
34 - Goods purchased for resale	€1.325.719,18	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00	€1.325.719,18
340000 - Acquisition value	€230.000,00	€77.080,00	€116.377,50	€104.055,00	€354.228,00	€363.608,50	€87.631,00	€1.332.980,00
Total - 34 - Goods purchased for resale	€1.555.719,18	€77.080,00	€116.377,50	€104.055,00	€354.228,00	€363.608,50	€87.631,00	€2.658.699,18
41 - Other amounts receivable	€0,00	€0,00	€5.454,00	€0,00	€0,00	€0,00	€5.454,00	€10.908,00
52 - Fixed-income securities								
520000 - Acquisition value	-€125.000,00	€177.116,00	€181.458,00	€113.721,00	€396.130,00	€472.291,00	€126.675,00	€1.342.391,00
Total - 52 - Fixed-income securities	-€125.000,00	€177.116,00	€181.458,00	€113.721,00	€396.130,00	€472.291,00	€126.675,00	€1.342.391,00
Total Other Current Asset	€492.526,16	€491.615,10	€604.968,23	€265.493,76	€1.640.038,74	€1.465.102,22	€432.734,79	€5.392.479,00
Total Current Assets	€8.560.087,83	-€697.506,55	€1.363.676,77	-€188.856,59	-€213.883,83	€1.669.002,42	€192.414,85	€8.335.294,54
Fixed Assets								
22 - Land and buildings								
222000 - Developed land	€0,00	€0,00	€0,00	€0,00	€350,00	€0,00	€0,00	€350,00
240000 - Furniture and vehicles	€53.798,08	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00	€53.798,08
Total - 22 - Land and buildings	€53.798,08	€0,00	€0,00	€0,00	€350,00	€0,00	€0,00	€54.148,08
25 - Fixed assets in leasing or other similar rights								
251000 - Plant, machinery and equipment	€0,00	€0,00	€1.389,00	€0,00	€4.167,00	€0,00	€0,00	€5.556,00
252000 - Furniture and vehicles	€0,00	€0,00	€0,00	€0,00	€3.250,00	€0,00	€0,00	€3.250,00
Total - 25 - Fixed assets in leasing or other similar rights	€0,00	€0,00	€1.389,00	€0,00	€7.417,00	€0,00	€0,00	€8.806,00
286 - FAM Accumulated Depreciation								
286300 - FAM Acc. Dep - Plant, machinery and equipment	€0,00	€0,00	-€15,43	€0,00	€0,00	€0,00	€0,00	-€15,43
Total - 286 - FAM Accumulated Depreciation	€0,00	€0,00	-€15,43	€0,00	€0,00	€0,00	€0,00	-€15,43
Total Fixed Assets	€53.798,08	€0,00	€1.373,57	€0,00	€7.767,00	€0,00	€0,00	€62.938,65
Current Liabilities								
Accounts Payable								
44 - Trade debts								
44 - Trade debts	€1.289.268,68	€0,00	€0,00	€48,40	€3.939,49	€48,40	€0,00	€1.293.304,97
402900 - Intercompany Payables	€2.426,01	€46,59	€49,61	€0,00	€0,00	€0,00	€0,00	€2.522,21
440000 - Suppliers	-€104.537,45	€0,00	€127.644,72	€0,00	€2.753,29	€925,65	€0,00	€26.786,21
441000 - Bills of exchange payable	€1.501,50	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00	€1.501,50
Total - 44 - Trade debts	€1.188.658,74	€46,59	€127.694,33	€48,40	€6.692,78	€974,05	€0,00	€1.324.114,89
Total Accounts Payable	€1.188.658,74	€46,59	€127.694,33	€48,40	€6.692,78	€974,05	€0,00	€1.324.114,89
Credit Card								
59 - Credit Cards								

Narrative Insights

Executive Summary

The balance sheet for the period ending March 2026 shows **€8,560,087.83** in total current assets and **€2,235,141.69** in total liabilities. Total capital and reserves amount to **€6,109,385.09**, with retained earnings of **€2,188,195.01** and net income of **€1,176,985.95**. Fixed assets total **€62,938.65**, while long-term liabilities are **€53,706.41**.

Top 5 Findings

- Concentration in Current Assets:** Bank accounts hold **€699,315.05**, with significant balances in **Bank A (€752,658.68)** and **Bank B (€178,541.16)**.
- Accounts Receivable Balance:** Trade debtors total **€2,243,500.49**, with **Manchester (€575,223.11)** and **Brussels (€222,048.92)** as key contributors.
- Inventory Levels:** Goods purchased for resale amount to **€2,658,699.18**, primarily in **Manchester (€363,608.50)** and **London (€354,228.00)**.
- Accounts Payable:** Trade debts total **€1,324,114.89**, with **Brussels (€127,694.33)** and **London (€6,692.78)** as significant locations.
- Retained Earnings Variance:** Retained earnings show **€2,188,195.01**, with **Brussels (-€871,358.37)** and **Antwerp (-€676,493.05)** offset by **Manchester (€388,521.00)**.

Key Risks

- Negative Balances in Certain Locations:** Brussels and Antwerp show negative balances in multiple accounts, including bank accounts and retained earnings.
- Long-Term Liabilities:** Amounts payable after more than one year total **€53,706.41**, primarily in leasing obligations.
- Net Income Variability:** Net income varies significantly across locations, with **Brussels (-€700,078.70)** and **Antwerp (-€123,868.92)** reporting losses.

Key Opportunities

- Strong Capital Position:** Total capital and reserves of **€6,109,385.09** provide a solid financial foundation.
- Positive Net Income:** Overall net income of **€1,176,985.95** indicates profitability despite regional variations.
- Liquid Assets:** Significant cash and bank balances support liquidity needs.

Key Takeaways

The balance sheet reflects a robust capital structure and overall profitability, though **regional disparities** in performance and negative balances in certain accounts warrant attention.

Was this Insight helpful?

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Comparative Balance Sheet

FINANCIAL ROW	AMOUNT (AS OF DEC 2025)	COMPARISON AMOUNT (AS OF FY 2024)	VARIANCE	% VARIANCE
Current Assets				
Bank				
550000 - Bank A Current account	€65,165.97	€156,648.83	-€91,482.86	-58.40%
551000 - Bank B Current account	€338,417.03	€530,293.91	-€191,876.88	-36.18%
555000 - Bank F Current account	€349,846.99	€516,224.72	-€166,377.73	-32.23%
Total Bank	€753,429.99	€1,203,167.46	-€449,737.47	-37.38%
Accounts Receivable				
40 - Trade debtors				
401900 - Intercompany Receivables	€7.26	€0.00	€7.26	0.00%
404000 - Income receivable	€1,620,374.52	€1,041,449.24	€578,925.28	55.59%
Total - 40 - Trade debtors	€1,620,381.78	€1,041,449.24	€578,932.54	55.59%
Total Accounts Receivable	€1,620,381.78	€1,041,449.24	€578,932.54	55.59%
Other Current Asset				
1090 - Undeposited Funds	€21,156.85	€0.00	€21,156.85	0.00%
33 - Finished goods	€73,655.51	€0.00	€73,655.51	0.00%
330 - VAT on Purchases	€902,622.65	€446,621.34	€456,001.31	102.10%
34 - Goods purchased for resale				
34 - Goods purchased for resale	€1,290,476.23	€800,544.66	€489,931.57	61.20%
340000 - Acquisition value	€788,347.50	€311,698.50	€476,649.00	152.92%
Total - 34 - Goods purchased for resale	€2,078,823.73	€1,112,243.16	€966,580.57	86.90%
41 - Other amounts receivable	€5,454.00	€0.00	€5,454.00	0.00%
52 - Fixed-income securities				
520000 - Acquisition value	€1,098,215.50	€731,744.00	€366,471.50	50.08%
Total - 52 - Fixed-income securities	€1,098,215.50	€731,744.00	€366,471.50	50.08%
Total Other Current Asset	€4,179,928.24	€2,290,608.50	€1,889,319.74	82.48%
Total Current Assets	€6,553,740.01	€4,535,225.20	€2,018,514.81	44.51%
Fixed Assets				
22 - Land and buildings				
222000 - Developed land	€350.00	€0.00	€350.00	0.00%
Total - 22 - Land and buildings	€350.00	€0.00	€350.00	0.00%
25 - Fixed assets in leasing or other similar rights				
252000 - Furniture and vehicles	€3,250.00	€0.00	€3,250.00	0.00%
Total - 25 - Fixed assets in leasing or other similar rights	€3,250.00	€0.00	€3,250.00	0.00%
Total Fixed Assets	€3,600.00	€0.00	€3,600.00	0.00%
Current Liabilities				
Accounts Payable				
44 - Trade debts				
44 - Trade debts	€1,346,059.80	€780,183.76	€565,876.04	72.53%
440000 - Suppliers	€5,166.70	€0.00	€5,166.70	0.00%
Total - 44 - Trade debts	€1,351,226.50	€780,183.76	€571,042.74	73.19%
Total Accounts Payable	€1,351,226.50	€780,183.76	€571,042.74	73.19%
Other Current Liability				
410 - VAT on Sales	€240,910.53	€96,939.78	€143,970.75	148.52%
42 - Amounts payable after more than 1 year due within 1 year				
420000 - Amounts payable after more than 1 year due within 1 year	€24,212.58	€0.00	€24,212.58	0.00%
Total - 42 - Amounts payable after more than 1 year due within 1 year	€24,212.58	€0.00	€24,212.58	0.00%
444 - Goods Receipt - Not Invoiced				
444000 - Invoices to be Received	€8,656.00	€0.00	€8,656.00	0.00%
Total - 444 - Goods Receipt - Not Invoiced	€8,656.00	€0.00	€8,656.00	0.00%
Total Other Current Liability	€273,779.11	€96,939.78	€176,839.33	182.42%
Total Liabilities	€1,625,005.61	€877,123.54	€747,882.07	85.27%
Current Assets Less Current Liabilities	€4,928,734.40	€3,658,101.66	€1,270,632.74	34.73%
Total Assets Less Current Liabilities	€4,932,334.40	€3,658,101.66	€1,274,232.74	34.83%
Total Assets Less Total Liabilities	€4,932,334.40	€3,658,101.66	€1,274,232.74	34.83%
Capital and Reserves				
10 - Capital	€2,744,208.86	€2,744,208.86	€0.00	0.00%
3036 - Cumulative Translation Adjustment: Elimination	€-69.47	€0.00	€-69.47	0.00%
Retained Earnings	€913,892.80	€0.00	€913,892.80	0.00%
Net Income	€1,274,302.21	€913,892.80	€360,409.41	39.44%
Total Capital and Reserves	€4,932,334.40	€3,658,101.66	€1,274,232.74	34.83%



Narrative Insights - Google Chrome

td3069019.app.netsuite.com/app/summaryframework/web/popup.nl?id=TD3069019:-1:3d859408-ace2-43a7-b...

Narrative Insights

Executive Summary

Total assets increased by **€1,274,232.74** from FY 2024 to December 2025, driven primarily by growth in current assets. This increase was offset by a rise in current liabilities, resulting in a net growth in capital and reserves of **€1,274,232.74**.

Top 5 Findings

- Growth in Other Current Assets:** Other current assets increased by **€1,889,319.74**, primarily due to rises in goods purchased for resale (**€966,580.57**) and fixed-income securities (**€366,471.50**).
- Decline in Bank Balances:** Total bank balances decreased by **€449,737.47**, with notable reductions in Bank A (**-€91,482.86**), Bank B (**-€191,876.88**), and Bank F (**-€166,377.73**).
- Increase in Accounts Receivable:** Accounts receivable grew by **€578,932.54**, largely from income receivable (**€578,925.28**).
- Rise in Accounts Payable:** Accounts payable increased by **€571,042.74**, primarily due to trade debts (**€565,876.04**).
- Growth in Retained Earnings:** Retained earnings increased by **€913,892.80**, contributing to the overall growth in capital and reserves.

Key Risks

- Declining Cash Balances:** The significant decrease in bank balances may impact liquidity.
- Rising Liabilities:** The increase in accounts payable and other current liabilities could strain short-term financial obligations.

Key Opportunities

- Improved Asset Position:** Growth in other current assets and accounts receivable enhances the company's asset base.
- Strengthening Equity:** The rise in retained earnings and capital and reserves indicates improved financial health.

Key Takeaways

The company experienced overall growth in assets and equity, driven by increases in other current assets and retained earnings. However, declining cash balances and rising liabilities warrant attention to maintain liquidity and manage short-term obligations.

Was this Insight helpful?

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Profit and Loss [View Detail](#)

FINANCIAL ROW	AMOUNT
Sales	
70 - Turnover	
700000 - Sales and services rendered A	€3.168.669,75
701000 - Sales and services rendered B	€737.305,96
702000 - Sales and services rendered C	€491.537,21
703000 - Sales and services rendered D	€737.305,94
704000 - Sales and services rendered E	€7.900,00
704900 - Intercompany Revenue	€1.200,00
Total - 70 - Turnover	€5.143.918,86
Total - Sales	€5.143.918,86
Purchases	
60 - Goods for resale, raw materials and consumables	
60 - Goods for resale, raw materials and consumables	€3.636,00
604000 - Purchase of goods for resale	€2.660.147,95
Total - 60 - Goods for resale, raw materials and consumables	€2.663.783,95
Total - Purchases	€2.663.783,95
Gross Profit	€2.480.134,91
Overheads	
61 - Services and other goods	
610000 - Services and other goods	€580.431,27
616900 - Intercompany Expense	€631,00
617 - Hired temp. staff placed at the enterprise's disposal	
617000 - Hired temp. staff placed at the enterprise's disposal	€16.916,80
Total - 617 - Hired temp. staff placed at the enterprise's disposal	€16.916,80
618 - Remuneration, prem. for extra statutory insurance, pensions	
618000 - Remuneration, prem. for extra statutory insurance, pensions	€6.660,06
Total - 618 - Remuneration, prem. for extra statutory insurance, pensions	€6.660,06
Total - 61 - Services and other goods	€604.639,13
62 - Remuneration, social security and pensions	
620 - Remuneration and direct social benefits	
620000 - Directors or managers	€502.162,91
620100 - Management staff	€36.830,37
620200 - Salaried employees	€40.067,12
Total - 620 - Remuneration and direct social benefits	€579.060,40
Total - 62 - Remuneration, social security and pensions	€579.060,40
63 - Depreciation, amounts written down and prov. for liabilities	
631 - Amounts written down on stocks	
631000 - Appropriations	€18.273,05
Total - 631 - Amounts written down on stocks	€18.273,05
632 - Amounts written down on contracts in progress	
632000 - Appropriations	€16.127,58
Total - 632 - Amounts written down on contracts in progress	€16.127,58

Narrative Insights

Executive Summary

Total turnover of **€5,143,918.86** resulted in a net profit of **€372,722.77**. The largest contributor to turnover was sales and services rendered A at **€3,168,669.75**, while the largest expense category was purchases at **€2,663,783.95**.

Top 5 Findings

- Sales and services rendered A** contributed the most to turnover at **€3,168,669.75**, followed by sales and services rendered B at **€737,305.96**.
- Purchases** were the largest expense at **€2,663,783.95**, primarily driven by the purchase of goods for resale at **€2,660,147.95**.
- Overheads** totaled **€1,337,221.38**, with the largest component being services and other goods at **€604,639.13**.
- Other operating charges** amounted to **-€150,555.29**, with miscellaneous operating charges A contributing **-€37,456.71**.
- Financial charges** totaled **-€382,227.54**, primarily due to miscellaneous financial charges A at **-€155,389.27**.

Key Risks

- High purchases relative to turnover:** Purchases represent a significant portion of turnover, which may impact profitability if not managed effectively.
- Substantial financial charges:** Financial charges of **-€382,227.54** could affect overall financial health if they continue to rise.
- Non-recurring operating or financial charges:** These charges totaled **-€237,407.93**, which may indicate potential future liabilities or one-time expenses.

Key Opportunities

- Strong turnover from sales and services rendered A:** This category's significant contribution to turnover highlights a core strength that could be further leveraged.
- Positive net profit:** Despite various expenses, the business achieved a net profit of **€372,722.77**, indicating overall financial viability.
- Diverse revenue streams:** Multiple sales and services categories contribute to turnover, reducing reliance on any single source of income.

Was this Insight helpful?

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A/R Aging Summary [View Detail](#)

CUSTOMER	CURRENT	1/3/2026 - 30/3/2026 (30)	30/1/2026 - 28/2/2026 (60)	31/12/2025 - 29/1/2026 (90)	BEFORE 31/12/2025 (>90)	TOTAL
	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance	Open Balance
- No Customer/Project -	€0,00	€240.770,99	-€32.408,81	€31.098,30	€586.858,78	€826.319,26
153 Interco Client - BE - UK (Sub 1)	€0,00	€0,00	€0,00	€10,29	€1.200,00	€1.210,29
154 Beste Backer Inc.	€42,35	€11.311,08	-€6.427,52	€71.148,00	€0,00	€76.073,91
155 Libert	€0,00	€2.100,56	€0,00	€0,00	€0,00	€2.100,56
158 De Smet VZW	€0,00	€1.268,08	€0,00	€0,00	€0,00	€1.268,08
159 Roels Inc.	€225,06	€0,00	€0,00	€0,00	€0,00	€225,06
160 Van Acker LLS	€0,00	€1.339,47	€0,00	€0,00	€0,00	€1.339,47
161 Hendrickx CVOA	€375,10	€0,00	€0,00	€0,00	€0,00	€375,10
162 Lambert Co.	€1.268,08	€2.100,56	€0,00	€0,00	€0,00	€3.368,64
163 Etienne VZW	€0,00	€1.339,47	€0,00	€0,00	€0,00	€1.339,47
167 Interco Client - BE - UK (Sub 2)	€0,00	€0,00	€0,00	€82,28	€0,00	€82,28
Total	€1.910,59	€260.230,21	-€38.836,33	€102.338,87	€588.058,78	€913.702,12

Narrative Insights

A/R Aging Summary as of 31 March 2026

The total accounts receivable balance is **€913,702.12**, with **€588,058.78** overdue and **€260,230.21** due within 30 days. The majority of overdue receivables are in the >90-day bucket, totaling **€588,058.78**. Notably, **- No Customer/Project -** accounts for **€586,858.78** of this overdue amount, representing a significant portion of the aging balance. Other customers, such as **154 Beste Backer Inc.**, contribute **€71,148.00** in the 90-day bucket. The 60-day bucket shows a negative balance of **€38,836.33**, which may require further investigation.

Key takeaways

- **Total A/R balance: €913,702.12**, with **€588,058.78** overdue.
- **Top risk account: - No Customer/Project -** with **€586,858.78** overdue (>90 days).
- **Overdue breakdown: €588,058.78** (>90 days), **€102,338.87** (90 days), and **-€38,836.33** (60 days).
- **Due within 30 days: €260,230.21.**
- **Current open balance: €1,910.59.**

Recommendations

- Send payment reminders to customers with overdue balances, particularly focusing on **- No Customer/Project -** and **154 Beste Backer Inc.**.
- Investigate the negative balance in the 60-day bucket to ensure accuracy and address any discrepancies.
- Consider creating a bad debt journal entry for receivables overdue by more than 90 days, especially for the **€586,858.78** associated with **- No Customer/Project -**.

Was this Insight helpful?

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Inventory Activity Detail

ITEM	TRANSACTION TYPE	DATE	DOCUMENT NUMBER	DESCRIPTION
Inventory Item				
INV_All Day Eyeliner				
	Item Receipt	17/3/2026	IR908	
	Item Fulfillment	17/3/2026	IF1470	Cost of Sales
	Invoice	25/3/2026	INV1744	Cost of Sales
Total - INV_All Day Eyeliner				
INV_ASUS PG348Q RoG 34" Curved 21:9 QHD IPS G-Sync Monitor				
	Item Receipt	1/3/2026	IR117	
	Bill	1/3/2026	DIG MEM BILL # 273	ASUS PG348Q RoG SWIFT 34" Curved Monitor
	Item Receipt	1/3/2026	IR123	
	Item Fulfillment	1/3/2026	IF267	Cost of Sales
	Item Receipt	1/3/2026	IR122	
	Item Fulfillment	1/3/2026	IF265	Cost of Sales
	Item Receipt	2/3/2026	IR368	
	Item Fulfillment	2/3/2026	IF269	Cost of Sales
	Item Receipt	7/3/2026	IR43	
	Item Receipt	15/3/2026	IR134	
	Item Fulfillment	15/3/2026	IF167	Cost of Sales
	Item Fulfillment	15/3/2026	IF96	Cost of Sales
	Item Fulfillment	22/3/2026	IF230	Cost of Sales
	Item Receipt	23/3/2026	IR78	
	Item Fulfillment	27/3/2026	IF108	Cost of Sales
	Item Fulfillment	27/3/2026	IF174	Cost of Sales
Total - INV_ASUS PG348Q RoG 34" Curved 21:9 QHD IPS G-Sync Monitor				
INV_Brocade 7800 Extension Switch				
	Item Receipt	8/3/2026	IR44	
	Item Fulfillment	16/3/2026	IF97	Cost of Sales
	Item Fulfillment	16/3/2026	IF168	Cost of Sales
	Item Receipt	24/3/2026	IR79	
Total - INV_Brocade 7800 Extension Switch				
INV_Canvas Backpack				
	Item Fulfillment	8/3/2026	IF1471	Cost of Sales
	Item Receipt	8/3/2026	IR909	
Total - INV_Canvas Backpack				
INV_Dell 24" U2415 UltraSharp LED Monitor				
	Item Fulfillment	5/3/2026	IF86	Cost of Sales
	Item Fulfillment	5/3/2026	IF162	Cost of Sales
	Item Receipt	9/3/2026	IR45	
	Item Fulfillment	17/3/2026	IF169	Cost of Sales
	Item Fulfillment	17/3/2026	IF98	Cost of Sales
	Item Receipt	25/3/2026	IR80	
Total - INV_Dell 24" U2415 UltraSharp LED Monitor				

Narrative Insights

Inventory Activity Detail Report Narrative Insights

Reporting Period: 01 March 2026 - 31 March 2026

The inventory activity report for the period shows a total of **3,781** units across all items. Transactions include receipts and fulfillments, with some items also involving credit memos and invoices. The data reflects dynamic inventory management with frequent adjustments throughout the month.

Key Points

- High Contributing Items and Transactions:**
 - INV iPad Pro 12.9 inch - 256 GB** has the highest closing quantity at **274** units. Key transactions include an item receipt of **5** units on **13/3/2026** (Document Number: IR49) and fulfillments totaling **-6** units on **31/3/2026** (Document Numbers: IF175, IF109).
 - INV VGA Cable - 8 Ft** contributes significantly with **797** units. Notable transactions are an item receipt of **20** units on **20/3/2026** (Document Number: IR56) and fulfillments of **-2** units on **10/3/2026** (Document Numbers: IF468, IF466).
- High Quantity Transactions:**
 - The highest single transaction is an item receipt of **100** units for **INV_HP ENVY 32" Media Display Monitor w/ AMD FreeSync** on **1/3/2026** (Document Number: IR119).
 - Another significant transaction is an item fulfillment of **-50** units for the same item on **7/3/2026** (Document Number: IF266).
- Highest Contributing Item Category**
 - INV USB Cables - 10 Ft** has the highest total quantity at **794** units.
- Key Timeframes for Inventory Changes:**
 - Early March (1/3/2026 to 7/3/2026):** Significant receipts and fulfillments for monitors and cables, including a receipt of **100** units of **INV_HP ENVY 32" Media Display Monitor w/ AMD FreeSync** (Document Number: IR119) and a fulfillment of **-50** units of the same item (Document Number: IF266).
 - Late March (20/3/2026 to 31/3/2026):** Multiple receipts for cables and monitors, such as **20** units of **INV_USB Cables - 10 Ft** (Document Number: IR56) and **5** units of **iPad Pro 12.9 inch - 128 GB** (Document Number: IR83).

Key Takeaways

- Review inventory levels for high-volume items like **INV iPad Pro 12.9 inch - 256 GB** and **INV VGA Cable - 8 Ft** to ensure alignment with demand.
- Monitor transactions with large quantities, such as the receipt of **100** units of **INV_HP ENVY 32" Media Display Monitor w/ AMD FreeSync**, to optimize stock management.
- Focus on early and late March activities, particularly for monitors and cables, to identify trends and adjust procurement strategies.

Was this Insight helpful?

Customer 360 with Narrative insights

The screenshot displays a CRM interface for a customer profile. The top navigation bar includes tabs for Activities, Payments, Transactions, Lists, Reports, Analytics, Documents, Setup, Customization, and Comm. The main header shows 'Customer' with a search icon and a globe icon. Below this, the customer name '154 Beste Backer Inc.' is displayed. A row of action buttons includes 'Edit', 'Back', 'Accept Payment', 'View All Transactions', and 'Actions'. The 'Primary Information' section is expanded, showing the following details:

CUSTOMER ID	154 Beste Backer Inc.	SUBSIDIARY	Belgium
COMPANY NAME	Beste Backer Inc.	REPRESENTS SUBSIDIARY	
TYPE	Company	CATEGORY	Retail
		STATUS	CUSTOMER-Closed Won
		SALES REP	Leander Hoste

154 Beste Backer Inc. Customer

Email info@BestBackerInc.com Website http://www.bestebackerinc.co Phone +32 291789840 Status Customer-Closed Won Customer S

Overview Opportunities and Estimates Orders and Returns Receivables Activity

Recent Activity

Sales Order SO1399
€350.90 Billed
Updated 20 August 2026

Sales Order SO1390
€101.64 Billed
Updated 20 August 2026

Sales Order SO1384
€350.90 Billed
Updated 20 August 2026

Sales Order SO1383
€113.74 Billed
Updated 20 August 2026

Sales Order SO1378
€113.74 Billed
Updated 20 August 2026

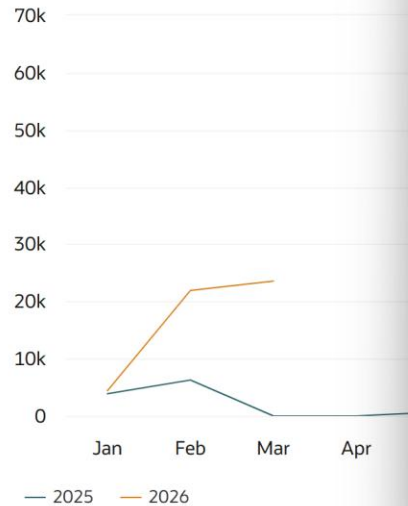
Sales Order SO1372
€1,899.70 Billed
Updated 20 August 2026

Sales Order SO1311
€1,948.10 Billed

Sales Performance

Sales (YTD) Customer Lifetime Value
€49,890.00 **€137,995.00**

Sales are up 392% compared to t



Top-Selling Items

Customer 360 - 154 Beste Backer Inc. - Google Chrome

td3069019.app.netsuite.com/app/crm/customer360summary.nl?id=2735

Narrative Insights

154 Beste Backer Inc. Overview and Insights

154 Beste Backer Inc. demonstrates consistent purchasing and communication history. Invoices are regularly paid in full, highlighting reliable payment practices. Multiple open estimates are present, indicating ongoing activity. Return authorizations show a mix of closed and pending approval statuses, and a recent support case is in progress while prior cases were closed, suggesting prompt resolution with occasional ongoing technical concerns.

Key Interactions

Sales

- Estimates #7483 (\$44,955), #7484 (\$9,990), #7485 (\$11,985), #7486 (\$19,215), #7487 (\$17,475), #7488 (\$7,495), #7489 (\$14,985), #7490 (\$59,940), #7491 (\$21,960), #7492 (\$20,970), #7493 (\$15,980) are open.
- Return Authorization #789444 (\$3,675) is pending approval.

Support

- Support Case #509387 AirPods Pairing Problem is in progress.

Was this Insight helpful?

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NetSuite Narrative Insights – current reports and records

Report Area	Report
Banking/Budgeting	Budget vs. Actual
Customers/Receivables	A/R Aging Summary Customers by Sales Rep Summary
Financial	Income Statement Comparative Income Statement Balance Sheet Comparative Balance Sheet Cash Flow Statement Trial Balance
Inventory/Items	Inventory Activity Detail Inventory Back Order Report Stock Ledger
Marketing	Campaign ROI Analysis Summary Campaign ROI Analysis Detail
Order Management	Open Return Authorizations Return Authorizations Register Open Sales Orders Sales Order Register
Payroll	Payroll Summary Payroll Liabilities
Pipeline Analysis	Sales Activity by Sales Rep Summary Sales Activity by Sales Rep Detail Total Open Opportunities Detail Total Open Estimates Opportunities Won Pipeline by Sales Rep Summary Pipeline by Status Summary
Purchases	Open Purchase Orders
Sales	Sales by Item Summary Sales by Item Detail Sales by Customer Summary Sales by Customer Detail Sales by Sales Rep Summary
Sales Orders	Sales Orders by Item Summary Sales Orders by Item Detail Sales Orders by Customer Summary Sales Orders by Customer Detail Sales Orders by Sales Rep Summary Sales Orders by Sales Rep Detail
Vendors/Payables	A/P Aging Summary

Record Area	Record
Accounting	Inventory Items
Customers	Customer Payments
Financial	Journal Entries
Relationships	Customer 360
Sales	Sales Orders Estimates
Support	Cases

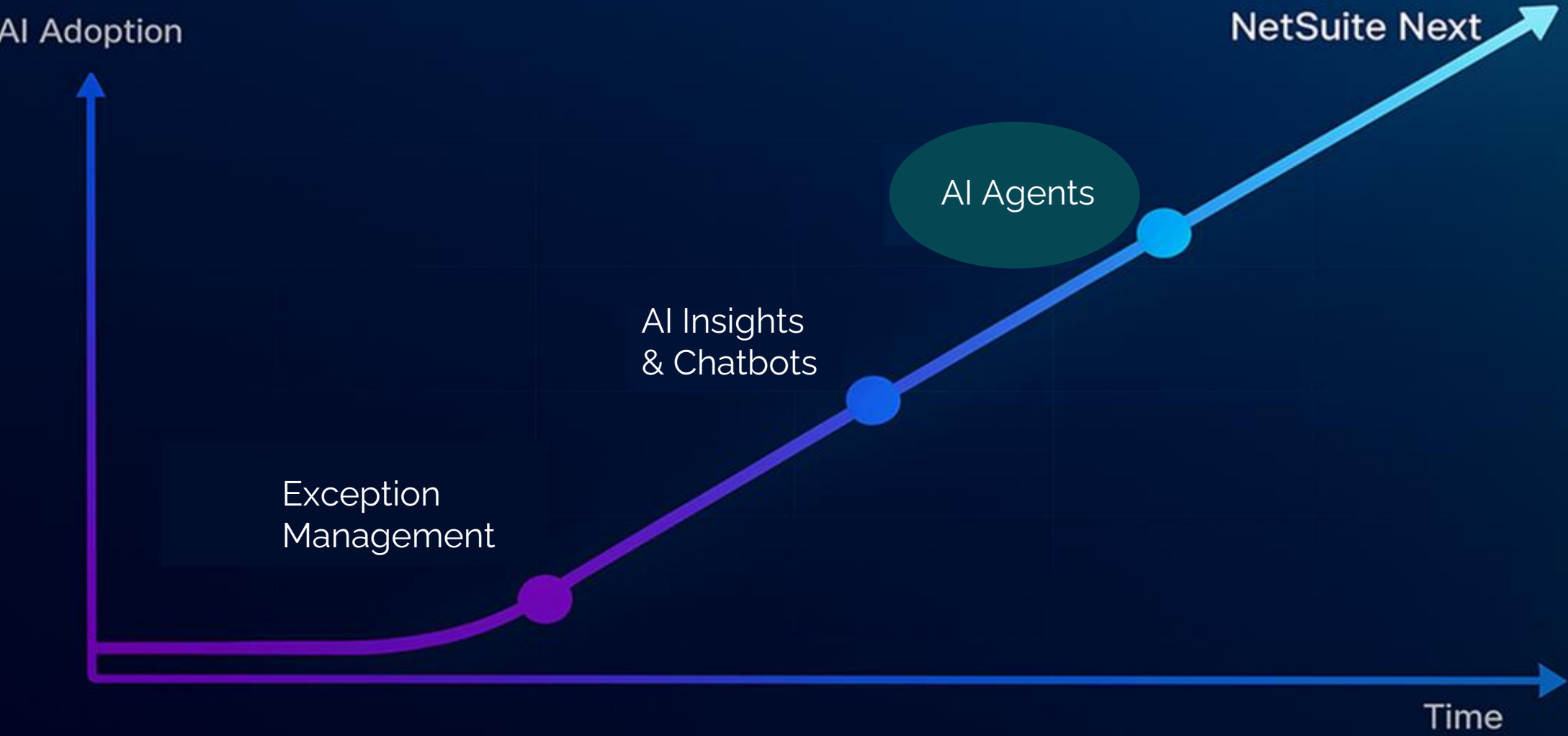
LLM/n module in NetSuite

➔ Oracle Cloud Infrastructure (OCI) Generative AI service.

LLM/n module in NetSuite

- **AI Report Chatbot**
 - Use case > A/P Aging quick Q&A
- **AI Report generator**
 - Use case > Easy report creation

NetSuite AI Business Accelerator



Claude MCP Connection



Chahrazad Hajji

Functional
AI Consultant



Who of you has worked with  Claude ?

ANTHROPIC



MCP: Bring your own AI assistant

SuiteApp



Model Context Protocol

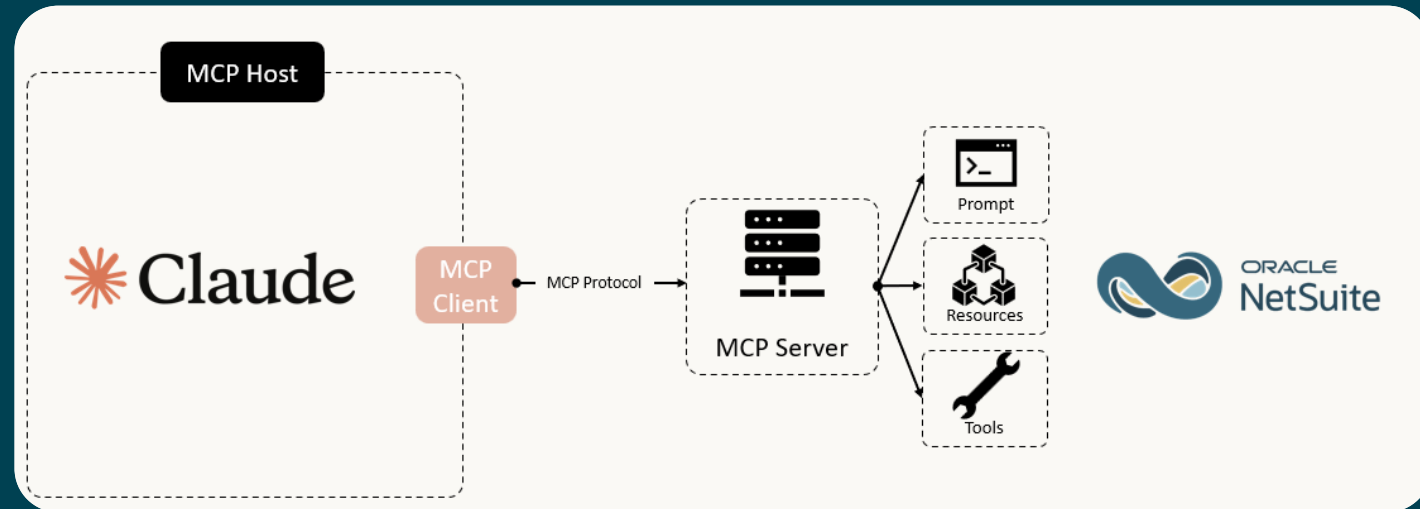
Direct interaction with NetSuite

Respects permissions
and roles

Data remains governed by existing
NetSuite security model

MCP: Connecting AI to NetSuite

- MCP: Model Context Protocol
- Communication protocol powered by Natural Language
- Powers AI assistants and Agents
- Allows AI communication with business systems



Claude in Oracle NetSuite

It can:

- Analyze data
- Summarize records
- Support with real-time insights
- Only interacts with data we authorize (via roles)
- Draft emails and documentation (unable to send)
- Connect with other tools (OneDrive, Gmail, ...)

Claude - Use Cases (Order-to-Cash)

Lead & Contact
Creation

- Business Card Upload

Sales Order
Creation

- Email Agent

Dashboard
Creation

- Quarterly Business Review

Excel
Extension

- Accrual Calculation And Creation

Demo Use Case 1: Creation of lead records from business cards

**Demo Use Case 2:
Creation of sales orders in NetSuite
from incoming mails**

Use Case: SO Creation – AI Agent Flow

```
Info Execution started
Info === 02C Agent gestart: 2026-04-01T21:21:51.345Z ===
Info Phase 0: 1 mail(s) controleren op bestelling...
Info Label toegekend: SO/inbox
Info Phase 0: SO/inbox label toegekend aan: Demo - Screenshot Happy Flow
Info Phase 1: 1 nieuwe bestelling(en) gevonden.
Info Verwerken: Demo - Screenshot Happy Flow van Chahrazad Hajji <Chahrazad.Hajji@dynappco.be>
Info Leveringsadres overgenomen uit NetSuite: {"street":"Blablalaan 29","city":"Antwerpen","postal_code":"2000","country":
Info Alle gegevens aanwezig – SO aanmaken in NetSuite.
Info SO response code: 204
Info PDF ophalen mislukt: HTTP 406
Info Klantbevestiging draft aangemaakt (geen PDF): r-5660643311139914840
Info Interne bevestiging verstuurd naar bychachi1@gmail.com
Info Label toegekend: SO/processed
Info Label verwijderd: SO/inbox
Info Label verwijderd: SO/pending-info
Info SO aangemaakt: SO-20727
Info Phase 2: Geen openstaande antwoorden.
Info Phase 3: 1 item review(s) te verwerken.
Info Nog geen antwoord op item review: 19d4ad9cc10fb45e
Info === 02C Agent klaar ===
Info Execution completed
```

PHASE 0:

Automatic detection of orders in the inbox
Auto-labeling

PHASE 1:

Process new orders
OK? → SO Creation
NOK? → Phase 2

PHASE 2:

Creation drafts for internal/external review
Process responses to SO/pending-info

PHASE 3:

Process internal article approvals
SO creation

Use Case: AI Agent - Item Selection

```
850
851 function selectItemWithClaude(requestedName, quantity, candidates) {
852     const candidateList = candidates.map(function(c, i) {
853         return (i + 1) + ". displayname=\"" + (c.displayname || "") +
854             "\"", itemid=\"" + (c.itemid || "") +
855             "\"", id=" + c.id +
856             (c.description ? ", desc=\"" + c.description.substring(0, 80) + "\" : \"");
857     }).join("\n");
858
859     const prompt =
860         "A customer ordered: \"" + requestedName + "\" (qty " + quantity + ").\n" +
861         "Which NetSuite item is the same product?\n\n" +
862         "CANDIDATES:\n" + candidateList + "\n\n" +
863         "If confident (>80%) reply ONLY with the id number of the best match.\n" +
864         "If genuinely ambiguous, reply ONLY with: REVIEW\n" +
865         "If none match, reply ONLY with: NOTFOUND";
866
867     try {
868         const answer = callClaude(prompt, 20).trim();
869         if (answer === "REVIEW") return { needsReview: true };
870         if (answer === "NOTFOUND") return null;
871         const match = candidates.find(function(c) { return c.id === answer; });
872         if (!match) return { needsReview: true };
873         return {
874             resolved: {
875                 nsId:      parseInt(match.id),
876                 itemid:   match.itemid,
877                 displayname: match.displayname,
878                 quantity: quantity
879             }
880         };
881     } catch (e) {
882         Logger.log("selectItemWithClaude fout: " + e.message);
883         return { needsReview: true };
884     }
885 }
886
```

Claude in Excel

The screenshot shows the Microsoft Excel interface with the Claude AI chat window open on the right. The spreadsheet contains the following data:

Purchase Order Accruals — Journal Entries						
France Subsidiary Pending Receipt POs Only						
Currency: EUR (€)						
Accrual Entry						
Date	PO Reference	Vendor	Account	Memo		Debit (€)
04/01/2026	PO139	Cook Consulting	600000	Purchase of raw materials	Accrue PO139 — Cook Consulting — Pending Receipt	127
04/01/2026	PO139	Cook Consulting	492000	Accrued charges	Accrue PO139 — Cook Consulting — Pending Receipt	
04/01/2026	PO138	Fitch Consulting	600000	Purchase of raw materials	Accrue PO138 — Fitch Consulting — Pending Receipt	108
04/01/2026	PO138	Fitch Consulting	492000	Accrued charges	Accrue PO138 — Fitch Consulting — Pending Receipt	
Total						235
Check (Debit - Credit)						
Reversal Entry (Auto-Reverse)						
Date	PO Reference	Vendor	Account	Memo		Debit (€)
05/01/2026	PO139	Cook Consulting	492000	Accrued charges	Reverse accrual PO139 — Cook Consulting	127
05/01/2026	PO139	Cook Consulting	600000	Purchase of raw materials	Reverse accrual PO139 — Cook Consulting	
05/01/2026	PO138	Fitch Consulting	492000	Accrued charges	Reverse accrual PO138 — Fitch Consulting	108
05/01/2026	PO138	Fitch Consulting	600000	Purchase of raw materials	Reverse accrual PO138 — Fitch Consulting	
Total						235
Check (Debit - Credit)						
NetSuite References						
Entry	JE Number	NS Internal ID	Date	Status		Amount (€)
Accrual Entry	JE158		20526	04/01/2026 Posted ✓		235
Reversal Entry	JE160		20527	05/01/2026 Posted ✓		235

The Claude chat window on the right contains the following text:

Beta

- **Credit:** 600000 Purchase of raw materials — €235,345.00
- **Status:** Posted

I've also updated the [PO Accruals](#) tab with:

- The correct account names (600000 / 492000) to match what was posted
- A **NetSuite References** section at the bottom ([PO Accruals A28:F31](#)) with the JE numbers, internal IDs, dates, and status

To view these in NetSuite, navigate to **Transactions > Financial > Journal Entries** and search for **JE158** (accrual) or **JE160** (reversal).

D2 selected

Reply

Opus 4.6



NetSuite AI Business Accelerator

AI Adoption



NetSuite Next



NetSuite Next

Ask Oracle

Search or Ask Oracle



Find anything with
AI Search



Go anywhere with
AI-assisted Navigation



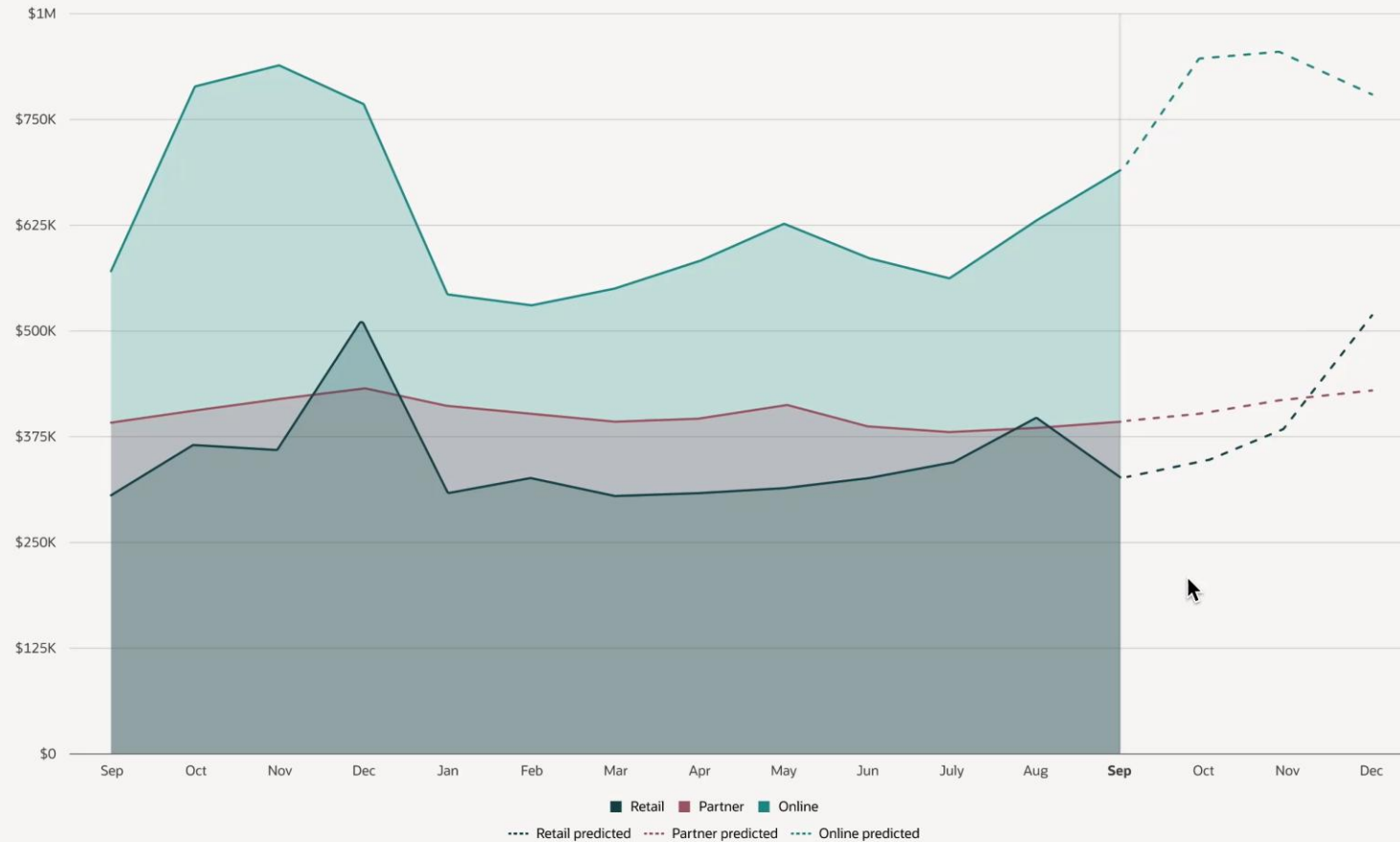
Ask anything with
Global AI Assistants

Sales orders \$1.46M ↑ 0.9% MoM <small>This month</small>	Invoiced sales \$812.71K ↑ 15% MoM <small>This month</small>	Net income \$163.15K ↑ 24% MoM <small>This month</small>	Cash accounts \$548K <small>Today</small>	Unpaid invoices \$55.31K <small>Today</small>	Fulfillment lead time 2.5 days ↑ 15% MoM <small>12 weeks</small>	Top 10 selling items \$1.05M <small>Last 30 days</small>
---	--	--	---	---	--	--

Compared with this time last year, sales are up 11.40%

[View details](#)

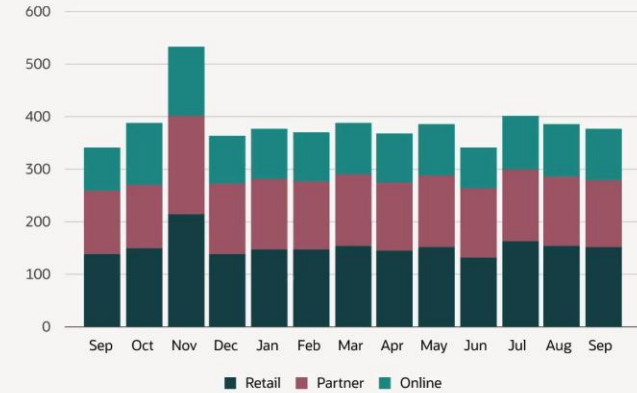
In July 2025, sales increased by \$93,457.18 (+7.03% growth) compared to July 2024.



New customers

[View all](#)

Customers acquired each month over the past year.



Top recent sales orders

[View all](#)

Based on open and completed sales orders in the last 30 days.

Sales Order	Customer	Status	Total
SO-001315	Awesome Fit	Open	\$296,203.85
SO-001312	Mind Cycle	Open	\$205,850.21
SO-001295	Davidsons	Completed	\$102,100.75
SO-001286	Body by Bob	Open	\$95,401.54
SO-001275	Katya's Cycling	Open	\$67,234.44

NetSuite Expert in NetSuite Next

Company name
Viewing: Portlet date settings Personalize Layout

Home
Reminders

Reminders

No content
Please set up this portlet by clicking on the menu above.

New Release

No content
The New Release Portlet is currently unavailable. For the latest new release information, go to [SuiteAnswers](#).

Top 5 Items By Qty Sold
Key Performance Indicators

Top 5 Items By Qty Sold

this fiscal quarter

Item	Qty Sold
charger-usb-c	15
bike-tablet	12
crank-sensors	10
classic-bike-2023	5
mounts-tablet	3

Key Performance Indicators

No content
Please set up this portlet by clicking on the menu above.

Shortcuts
Bank Reconciliation Summary

Shortcuts

No content
No data available for this portlet.

Bank Reconciliation Summary

View: All Search

Account Name	Currency	Account Balance	Last Reconciled Balance	Last Reconciled On	Bank Balance	Balance As Of	Items to Match
1001 Petty cash	USD	\$0.00	\$0.00		\$0.00		0
1010 USD Bank Account	USD	(\$12,000.00)	\$0.00		\$0.00		0
2200 Credit cards	USD	\$0.00	\$0.00		\$0.00		0
1000 Checking	USD	\$0.00	\$0.00		-	-	-
1002 Savings	USD	\$0.00	\$0.00		-	-	-
1004 Payroll	USD	\$0.00	\$0.00		-	-	-
1006 Petty Cash	USD	\$0.00	\$0.00		-	-	-

Visit: [Reconcile Account Statement](#) | [Reconciliation Rules](#) | [Reconciliation Summary Report](#) | [Upload File](#)

Quick Search
57m ago

how can i create new estimate for my customer?

To create a new estimate for your customer, you can follow these steps:

- Navigate to the Estimates Section:** Go to *Opportunities > Transactions > Estimates > New*.
- Select or Customize the Form:** In the **Custom Form** field, you can either accept the **Standard Estimate** form or select an existing custom form. You also have the option to create a new custom form if needed.
- Enter Estimate Details:**
 - Estimate Number:** Accept or enter the estimate number in the **Estimate #** field.
 - Customer or Project:** In the **Customer:Job** or **Project** field, select the relevant customer or project. If you do not use the **Auto Fill** preference, you can click **Auto Fill** to populate information from the last transaction for this customer or project.
 - Title:** Enter a title for the estimate. This title will appear in lists, search results, and reports.
 - Expiration Date:** Enter the date when this estimate expires.
 - Date:** Accept or enter the date in the **Date** field.
 - Status:** Select a status for the estimate.
 - Probability:** Enter a probability percentage for the estimate, which is useful if you use weighted forecasts.
 - Expected Close Date:** Enter the expected close date for the estimate.
 - Sales Channel:** If enabled, select a sales channel.
- Communication Options:**
 - On the **Messages** subtab, you can choose to print, email, or fax the estimate by checking the respective boxes and entering the necessary contact information.
 - You can also make the estimate available in the customer center by checking the **Available in Customer Center** box.
- Additional Information:**
 - Add any customer messages, events, tasks, or phone calls associated with the estimate.
 - Attach any relevant files on the **Files** subtab.
 - Enter any internal notes on the **User Notes** subtab.
- Save the Estimate:** Once all information is entered, click **Save** to finalize the estimate.

For more detailed guidance, you can refer to the [Preparing an Estimate documentation](#).

Ask Oracle
ORACLE NetSuite

Purchase Orders All



Switch features

More actions

Create purchase order

Search

Vendor

Purchase order date

Subsidiary

27 Pending approval \$698,286.85 | 12 Pending billing \$156,908.00 | 13 Pending receipt \$446,900.00 | 7 Partially received \$98,267... | 28 Fully billed \$867,008.23

87 results Approve Reject Submit More actions



Purchase order	Vendor	Purchase order date	Status	Expected receipt date	Total	Actions
PO-3975	NovaTek Supplies	10/1/2025	Pending approval	11/1/2025	\$45,436.00	...
PO-0216	Aetheron Components	6/3/2025	Pending receipt	7/7/2025	\$31,691.00	...
PO-6083	BluePeak Industries	9/29/2025	Pending approval	10/16/2025	\$25,934.00	...
PO-1427	Ironleaf Manufacturing	3/3/2025	Fully billed	4/5/2025	\$27,908.00	...
PO-0027	GymCore Supplies	3/18/2025	Pending billing	7/7/2025	\$8,500.00	...
PO-5260	ProMotion Fitness	6/30/2025	Pending receipt	7/7/2025	\$46,586.00	...
PO-7538	SilverThread Distributors	4/15/2025	Partially received	10/10/2025	\$14,758.00	...
PO-7534	GymCore Supplies	6/2/2025	Pending receipt	7/7/2025	\$31,980.00	...
PO-1853	ActiveLife Equipment	6/18/2025	Pending billing	7/7/2025	\$13,696.00	...
PO-7613	GymCore Supplies	5/8/2025	Pending receipt	7/7/2025	\$45,509.00	...
PO-4070	ActiveLife Equipment	3/22/2025	Partially received	7/7/2025	\$13,436.00	...
PO-4891	GymCore Supplies	5/12/2025	Pending receipt	7/7/2025	\$1,924.00	...
PO-2840	LumaPath Logistics	5/1/2025	Fully billed	6/12/2025	\$34,996.00	...
PO-0952	IronWorks Gear	6/21/2025	Pending receipt			...
PO-2186	ActiveLife Equipment	6/25/2025	Pending receipt			...
PO-9102	Quartzline Systems	3/22/2025	Fully billed			...

Analyzing

You asked: Give me a summary of open POs

Search or ask a question

Sales By Item

Based on calendar year



More actions ▾

Export

Date range 9/1/2025 - 9/30/2025 (Last month)

Compared to None



Filters

Items

Subsidiary

Transaction type

Sales channel

Total transaction amount

Status

Subsidiary

Category



Category ↑	Item	Rate	Quantity	Total transaction amount	Margin
▼ Accessories	Heart Rate Strap	\$69.00	242	16,698.00	25%
	Wireless Fitness Headphones	\$149.00	146	21,754.00	27%
	Yoga Mat Deluxe	\$79.00	284	22,436.00	20%
	Total Accessories		672	\$60,888.00	24%
▼ Energy systems	Power Generator	\$250.00	432	108,000.00	18%
	Total Energy systems		432	\$108,000.00	18%
▼ Equipment	Bike Tablet	\$399.00	454	181,146.00	3%
	Foldable Treadmill Pro 6	\$1,599.00	53	84,747.00	28%
	Rowing Machine 710	\$1,499.00	9	13,491.00	11%
	Sensors	\$40.00	432	17,280.00	17%
	Smart Bike X50	\$1,699.00	13	22,087.00	5%
	Smart Bike X60	\$2,199.00	170	373,830.00	35%
	Spin Cycle S80	\$1,249.00	50	64,948.00	24%
	Treadmill W5	\$1,899.00	155	294,345.00	32%
	Treadmill W3	\$1,299.00	191	248,109.00	9%
	Total Equipment		1,346	\$1,299,983.00	30%
▼ Strength	Adjustable Bench Elite	\$499.00	96	47,904.00	23%
	Dumbbell Set MAX	\$299.00	117	34,983.00	19%
	Kettlebell Pro Set	\$179.00	106	18,974.00	
	Multi Gym 2000	\$2,700.00	73	20,550.00	

Search or Ask Oracle



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 This month

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 This month

Cash accounts
\$548K
 Today

Unpaid invoices
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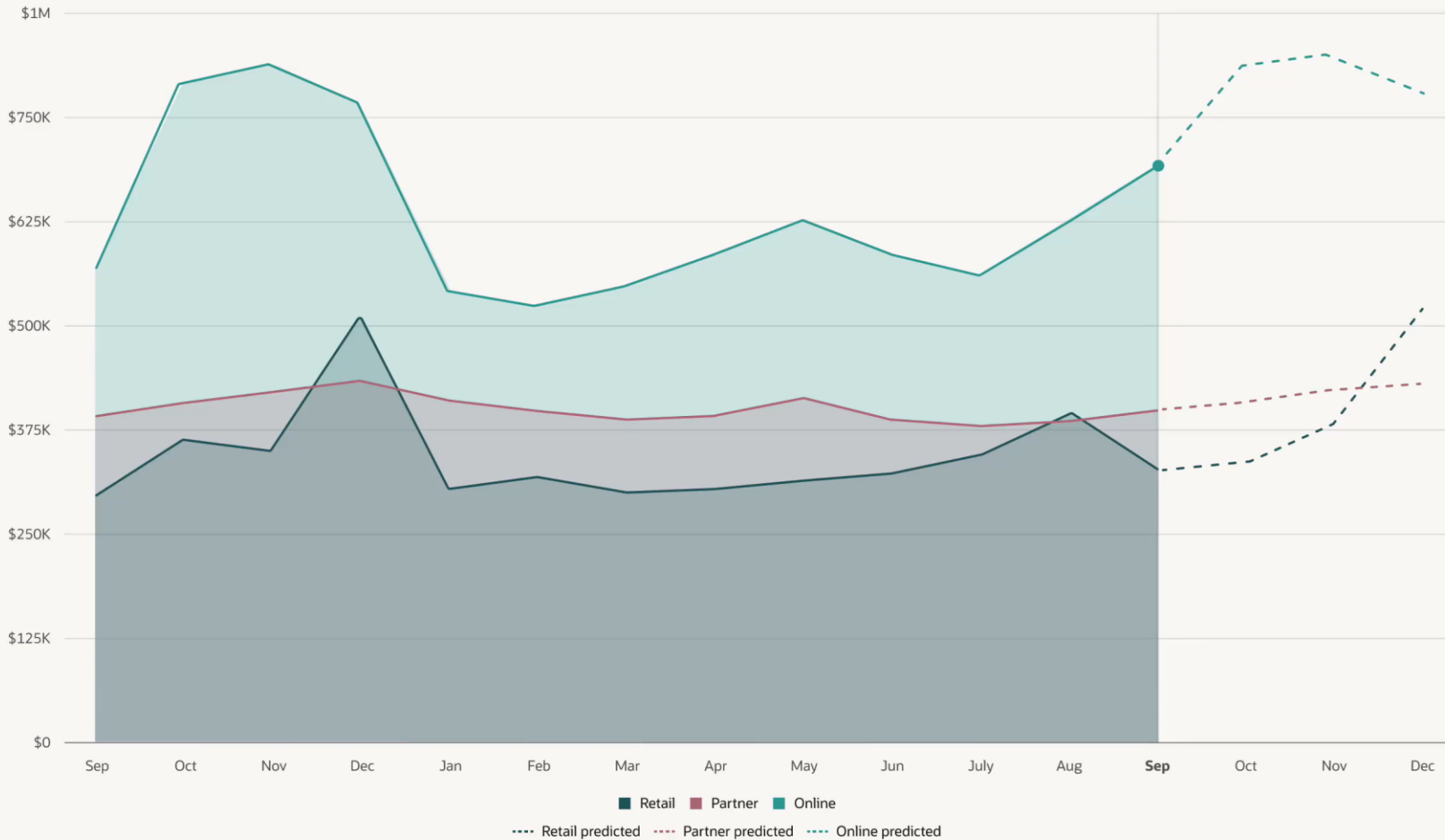
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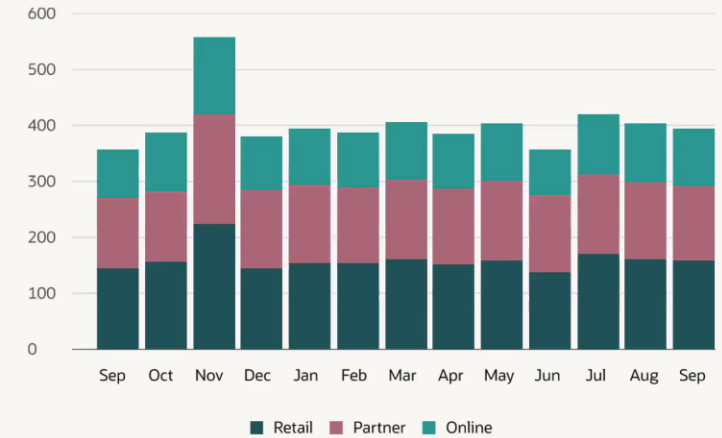
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Key features NetSuite Next



Ask Oracle = internal chatbot



Pro-active Agents running behind the scenes



AI Canvas – collaborative workspace

Summary & Takeaways

- Choose your LLMs and company policy on what can be done with using models like Claude and Oracle OCI
- Create clear instructions on what you like to achieve, predefined queries and pre-prompting will always generate better results
- Use LLMs to interpret data but also create guardrails for your agents to avoid hallucination
- Additionally, create approval mechanisms to monitor what the LLM is doing
- People stay responsible for what they create, even when using LLMs
- Focus on the procedures/workflows within the company which give the biggest frustration and/or cost the most time consuming



Thank you

Your NetSuite. Smarter. Faster. Stronger.